



# Total Computer Solutions, Inc.

## Why Choose Us? Why Use Our Services?

All computer vendors and service companies are the same, right? Absolutely not. When you select a vendor to supply your computer hardware and software, install, maintain, troubleshoot or upgrade your systems, network or phone systems, you want someone with the knowledge and expertise to, not only make sure that you get the right equipment for your company's needs but someone who genuinely cares about your company and will make sure that the job gets done right. You want a company with a solid history and an impeccable reputation. You want Total Computer Solutions, Inc.

Let's face it .... The truth is these are the 6 extremely important factors to be considered when purchasing computer and communications equipment :

1. Is it quality equipment ?
2. Will it effectively perform the tasks you need it to ?
3. How long before another one needs to be purchased (or upgraded) ?
4. How easily can support be acquired ?
5. What type of warranty does it come with ?
6. Can it be purchased at a reasonable price ?

What you really want :

- ☆ Equipment that works, the way it should, when you turn it on
- ☆ Equipment that won't crash constantly
- ☆ Equipment that performs efficiently and effectively
- ☆ Equipment with a strong reputation but not a huge price tag
- ☆ Equipment that won't break frequently or need replacing often
- ☆ Someone you can call to get answers to questions
- ☆ Someone you can call when something does go wrong



# Total Computer Solutions, Inc.

- **Strong Pricing** Due to our positioning in the market as a “Licensed Reseller” we are able to provide our clients with better pricing.
- **Accessibility** Our headquarters are here in the DC/Metro area so we’re just a phone call away. Just give us a call and local support technicians will be there to answer your questions, walk you through problem resolution and, if need be, can arrive on site quickly to resolve your issues.
- **Customization** You won’t receive a generic one box solution from us. When you order equipment from us, we perform a detailed analysis to determine your wants, needs and expectations then, using this information, completely customize the proper solution for your firm to ensure that what you receive “does the job” for your firm efficiently and effectively.
- **No Setup Fees** Each computer or peripheral that you purchase from us is brought to your location, set up, configured and integrated into your current environment.... all at no additional cost.
- **Personalized Service** The team assigned to your account studies and becomes intimately familiar with what your firm does and how you do it. This gives you better performance and less down time when a problem arises. Your team knows your system, how it works and how to fix it.
- **Premier Upgrades** Your data is extremely important. From documents to pictures to emails and calendars... you need it all. That’s why when upgrading your current system or to a new system, we perform a 12 point check to make sure that all of your data is secured and acquired. Then we reimplement it to the new system so you don’t lose a thing.
- **Exceptional Service** We go the extra mile to make sure your needs are met. If you are not happy with our service.... you don’t pay and we are the only company in the industry that offers a service contract rebate !